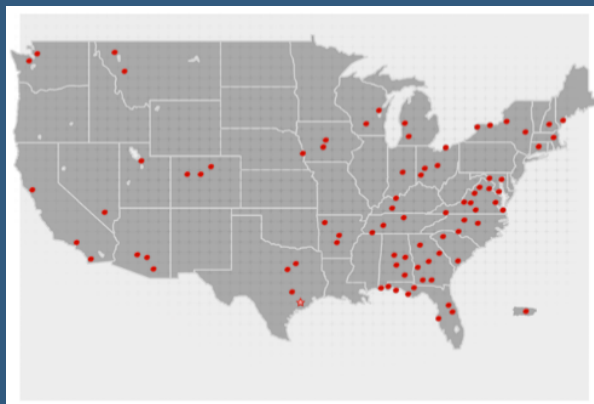


**WinWerks selected Comfort Systems after** multiple design builder interviews. The company has geographic reach, professional capacity to respond to cogeneration assessments and sophisticated energy retrofits with turnkey Engineering, Procurement and Construction (design build DB) execution. Clients have the assurance of project experience, competitive costs, timely services and financial responsibility.

## NATIONAL CORPORATE OVERVIEW



Comfort Systems USA, Inc. (CSUSA) was founded with the vision to be a, nationwide provider of comprehensive HVAC & Plumbing installation, repair and systems replacement and maintenance services. In June 1997 the company went public with 12 operating companies and revenues of approximately \$167 million.

Today, CSUSA has the capabilities to provide nationwide service from over 59 locations and has an annualized revenues of approximately \$1 billion, with almost 80% of those revenues recurring from the existing customer base. CSUSA tremendous growth has been accomplished by

successfully expanding services to existing customers and attracting high-quality operations into its network of companies, many of which have been operating for over 60 years.

CSUSA specializes in providing customized design, engineering, and installation of cost-effective, energy-efficient systems for "Design/Build" projects. Through the implementation of over \$10 billion in successful projects, CSUSA has earned a reputation for responsiveness, through project development, quality design, and technical performance in the hospitality, commercial, industrial, hospital, retail and government sectors.

As energy costs continue to top the operations budget for many facility owners and managers, CSUSA unique experience in creating solutions that deliver tangible, bottom-line results can assist in recovering some of these expenses. The company's ability to provide vendor-neutral, energy master planning, facility automation systems, engineering, and installation services enhances both the operability and the cost effectiveness of these solutions. CSUSA is dedicated to ensuring each customer realizes the maximum return on their investment (ROI) and can also deliver a customized financing package to cover costs from planning, through maintenance, if required.



## CALIFORNIA OVERVIEW

California Comfort Systems (CCS) operates out of San Diego. They provide full service mechanical design build and construction with the strength of corporate backing and the personal touch of local leadership.

### Services:

1. Preconstruction and engineering services offered to our clients include conceptual design and budget estimating, 3-D / BIM detailing of mechanical systems, value analysis of systems, life cycle cost analysis, design and engineering for design/build projects overseen by an on-staff professional engineer.
2. The Industrial Division specializes in "End User" turnkey services that include process piping (all materials), ASME and NB accredited (R, U, & S Stamps), structural steel fabrication, general construction work, CNC metal cutting and bending, and custom fabrication of packaged process units (skid mounted). This group is ideal for the cogeneration design and build because they have cross trained people to economically build the on-site improvements, like concrete, framing and drywall and electrical to complete a WinWerks' cogeneration project and other project energy or building retrofits. Owners get a set price upfront, timely follow through services and a warranty.
3. The New Construction Division provides full service HVAC, Plumbing, and Process Piping installations. Projects are either performed as design build, design assist or hard bid. Early design involvement gives owners access to alternative systems, life cycle costs and efficient solutions to make good life cycle decisions. This impacts a buildings performance by as much as 300% of initial construction costs.
4. The Health & Safety Department has been awarded nationally for its' training program. CCS has performed nearly 2,000,000 man hours worked without a loss time accident and are in full compliance with Cal-OSHA Title "8" and federal regulations.
5. The Service and Maintenance Division provides preventative maintenance agreements, full coverage agreements, plumbing maintenance agreements, chiller maintenance and repair, remote monitoring and backflow device certification.

WinWerks appreciates CCS looking out for our clients' best interests. They deliver exceptional solutions for a variety of owners and building types, at competitive costs and are invested for long term client relations.

Check out CCS' Representative Clients and Projects in WinWerks' Team Resources.

